



NO. CSMCL/RATE-OFFER/2024-25/417
NOTICE INVITING RATE OFFERS FOR REGISTRATION
AND
SUPPLY OF FOREIGN LIQUOR IN STATE OF CHHATTISGARH
PRE-BID MEETING CLARIFICATIONS

S. No.	Transport Tender Provisions	Suggestions/Queries of The Interested Parties	Remarks
1	<p>Section I Clause 3F: The IMFL manufactured in Chhattisgarh for sale in State of Chhattisgarh under minimum duty slab will be supplied as per sample design of glass bottle indicated in Annexure-G. The mono being used is a registered trade mark of CSMCL. Hence approval of CSMCL shall be necessary for the manufacture of bottles before manufacturing it.</p>	<p>The interested parties requested that it shall be made compulsorily for all CL and minimum duty slabs FL bottles to have minimum 25 percent new bottles as per their sale and that the said direction be implemented strictly.</p>	<p>It's the decision of Excise Department. Hence no change can be made by CSMCL.</p>

2	<p>Section I</p> <p>Clause 4H. Landing Rate Analysis:</p> <p>ii. A Maximum variation of (+/-) 10% from the landing price prevailing in the last year 2023-24 shall be allowed.</p>	<p>The parties stated that there has been increase in cost of packaging material, labour cost and major raw materials and that the rates have not been revised since FY 2021-22, hence maximum variation of 20% be allowed.</p>	<p>No change in the said clause.</p>
3	<p>Section I</p> <p>Clause 14: In case the products purchased by CSMCL shops remain unsold for more than 180 days it will be declared as surplus. CSMCL will impose demurrage charge per bottle at RSP basis on FL10A/10B licensees.</p>	<p>1. The parties stated that since they have no say in indenting and sale of liquor hence, demurrage charge of 75% percent should not be levied on them and it should be levied on manpower agency and it shall not be levied on RSP basis.</p> <p>2. The suppliers should be informed after 90 days regarding their unsold stock in shops of CSMCL from the date the stock is inward in shops.</p>	<p>1. The demurrage charges are levied in the interests of CSMCL and Excise Department keeping in view the practicality of sale of liquor and their indenting and sale at shops and to avoid any undue favour to any supplier/manufacturer. Hence no change is required.</p> <p>2. As per current mechanism, the suppliers are provided information through online mechanism by CSMCL regarding their stock position in shops after 150 days from the date their stock is inward in shops. This is not part of rate offer.</p>



		3. Minimum limit of demurrage to be levied be fixed as per a minimum no. of cases.	3. It is practically not feasible, as demurrage is levied on no. of bottles based on internal audit report of shops prepared by CA firms on basis of physical stock taking method and loss of sale has to be considered for every single bottle.
4	<p>Annexure C</p> <p>Clause 4.1: The Corporation shall pay the FL10A/ FL10B licensee only for the stock lifted for retail shops. Payments will be calculated on the stock sold in every 10 days. The FL10A/ FL10B licensee shall raise bills after 10th, 20th and last day of the month which will be payable by CSMCL respectively by 20th of the month, last day of the month and 10th day of the next month respectively.</p>	The parties stated that the first bill of month be paid by 15 th of month, second bill by 25 th of month and 3 rd bill by 5 th of next month as they have to pay CVD, raw and packing material in time limit and liquor supply gets affected.	The provision doesn't require any changes as it is crystal clear for timeline of payment and the intent of CSMCL is to pay the dues as early as possible.

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5	<p>Annexure C</p> <p>Clause 4.5: If any dispute between FL10A licensee and manufacturer /supplier comes to the notice of CSMCL, the Managing Director CSMCL reserves the right to suspend all transactions with that FL10A licensee.</p>	<p>The parties stated that CSMCL shall not suspend their transaction immediately without providing them opportunity of being heard.</p>	<p>CSMCL will follow the principle of natural justice.</p>
6	<p>Annexure D: Declaration for EDP/EFP for Adjoining State</p> <p>Annexure E: Cost Sheet</p>	<p>The parties stated that they being wholesale suppliers as FL10A, they cannot provide EDP of their suppliers/ manufacturers.</p>	<p>The FL10A has to procure the rates from their suppliers and provide the same in the rate offer.</p>
7	<p>Section II</p> <p>Clause 3: For the Financial year i.e. 2024-25, security deposit is Rs. 50,000/- per label. A demand draft drawn in favour of Chhattisgarh State Marketing Corporation Ltd. payable at Raipur (Chhattisgarh) towards security deposit should be enclosed.</p>	<p>Label security deposit be reduced to Rs. 10,000/- from Rs. 50,000/-.</p>	<p>No changes in the said security deposit.</p>

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<p>8</p>	<p>Notice Inviting Tender Clause 1: Sealed rate offers are invited from firms having license FL 10A and FL10B issued by Excise Department, Government of Chhattisgarh for entering into rate contract with Chhattisgarh State Marketing Corporation Limited for supply of IMFL/FMFL/Beer in State of Chhattisgarh for the period from 1st April 2024 to 31st March 2025.</p>	<p>Licensing of FL10A/B be done before rate offer procedure.</p>	<p>License is issued by Excise Department. The parties have to take their license from Excise Department before submission of rate offer.</p>
<p>9</p>	<p>Section I Clause 4J: In case the duty rates are increased or decreased by the Government, new landing prices would be calculated on the basis of new duty/fees, which shall be acceptable to the FL10A/ FL10B licensee. (No variation of landing price will be allowed)</p>	<p>Landing price valuation be allowed to be amended for one time during Financial year.</p>	<p>No changes in the said clause.</p>

10	<p>Notice Inviting Tender</p> <p>Clause 2. The last date for receipt of rate offers in the Office of the Corporation at Raipur (Chhattisgarh) is 15.03.2024 by 15.00 HRS which shall be opened at 16.00 HRS.</p>	Rates can be offered only after new excise policy is notified. So date of rate offer be extended.	Date has been extended. Corrigendum issued in this regard.
11	-	Participation of FL suppliers should be ensured in stocking of their labels in shops instead of totally depending on Excise Officials.	Not related to rate offer.
12	<p>Section I</p> <p>Clause 4H. Landing Rate Analysis:</p> <p>iii. The supplier shall provide the Ex. Distillery Price (EDP)/Ex. Factory Price (EFP) for their products quoted by them in States adjoining Chhattisgarh (Annexure D). The cost analysis sheet (Annexure E) of offered rates should be submitted along with the rate offer. The cost analysis should be approved by the Chartered</p>	The parties cannot provide EDP of adjoining states as they have no supply there and that cost sheet as mentioned in Annexure E to be attested by CA shall be relooked.	EDP of products which are supplied in neighbouring States is to be provided. Cost sheet has to be duly attested by CA. No changes in said clause.



	Accountant/Cost Accountant on their letter head.		
13	-	In case of some goods piled up at one depot due to any reason, on the application of the supplier company depot to depot transfer be allowed as already prevailing in Madhya Pradesh.	Not related to rate offer.


MANAGING DIRECTOR
CSMCL, RAIPUR